

## 1. TITLE OF THE CERTIFICATE (DE)

**Prüfung zum anerkannten Fortbildungsabschluss  
Geprüfter Fachwirt für Energiewirtschaft oder Geprüfte  
Fachwirtin für Energiewirtschaft – Bachelor Professional in Energiewirtschaft**

## 2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Completion of the examination in the recognised advanced training qualification of  
Certified senior energy management clerk –  
Bachelor Professional in Energy Industry Management**

This translation has no legal status.

## 3. PROFILE OF SKILLS AND COMPETENCES

- Support the development and implementation of strategic corporate objectives
- Evaluate energy industry correlations and payment streams and assess their significance for and influence on the corporate objectives
- Develop sales strategies and use these to derive and market products and corresponding contracts based on the needs of customers
- Perform portfolio management as part of risk management
- Coordinate the planning, construction and operation of power grids, implement requirements of network industry regulatory authorities whilst taking into account the cooperation between network operators and their market partners
- Apply calculation and controlling mechanisms
- Create variance analyses, identify and assess vulnerabilities and risks and develop solutions for deficits ascertained
- Communicate with internal and external partners in a manner appropriate to the situation
- Work as part of a team and manage projects
- Manage human resources and promote professional development
- Plan and implement vocational education and training

## 4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

Certified senior energy management clerks – Bachelor Professionals in Energy Industry Management assume autonomous responsibility for fields related to energy management at energy companies, especially at network operators, energy suppliers and energy service providers, at energy associations, and at energy-intensive industrial enterprises. Within this context, they motivate, support and manage staff.

## (\*) Explanatory notes

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: [www.cedefop.eu.int/transparency](http://www.cedefop.eu.int/transparency)

## 5. OFFICIAL BASIS OF THE CERTIFICATE

<p><b>Name and status of the body awarding the certificate</b></p> <p>Chamber of Industry and Commerce (IHK)</p>	<p><b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b></p> <p>Chamber of Industry and Commerce (IHK)</p>
<p>This qualification is aligned to reference level six (6) of both the German and the European Qualifications Framework.</p> <p>ISCED 2011 Level 655</p>	<p><b>Grading scale/Pass requirements (**)</b></p> <p>100 - 92 points = 1 = excellent            91 - 81 points = 2 = good            81 - 67 points = 3 = average            67 - 50 points = 4 = pass            50 - 30 points = 5 = poor            30 - 0 points = 6 = fail</p> <p>The candidate passed all examinations required for the completion of further training.</p>
<p><b>Access to the next level of education and training</b></p> <ul style="list-style-type: none"> <li>- Certified business economist – Master Professional in Business Management under the Vocational Training Act (Berufsbildungsgesetz, BBiG)</li> <li>- Certified vocational educator</li> <li>- Master Professional of Technical Management</li> </ul>	<p><b>International agreements</b></p>
<p><b>Legal basis</b></p> <p>Ordinance for the examination leading to the recognised advanced training qualification of Certified senior energy management clerk – Bachelor Professional in Energy Industry Management of 21 September 2023 (BGBl [Federal Law Gazette] 2023, Part 1, No. 256, of 27 September 2023)</p>	

## 6. OFFICIALLY RECOGNIZED WAYS OF ACQUIRING THE CERTIFICATE

<p>The advanced vocational education and training certificate is obtained by passing an examination before the competent body specified under 5. Before sitting the examination, candidates must furnish proof of</p> <ol style="list-style-type: none"> <li>1. successful completion of the final examination in a recognised commercial or administrative training occupation with a duration of vocational education and training of three years,</li> <li>2. successful completion of the final examination in another recognised training occupation and at least one year of practical occupational experience following this vocational education and training programme,</li> <li>3. successful completion of the final examination in another recognised industrial or technical training occupation with a duration of vocational education and training of at least three years and at least two years of practical occupational experience following this vocational education and training programme,</li> <li>4. acquisition of at least 90 credit points in accordance with the European Credit Transfer and Accumulation System in a course of higher education study focusing on business management or energy management followed by at least two years of practical occupational experience or</li> <li>5. a period of practical occupational experience of at least five years.</li> </ol>
<p><b>Additional information</b></p> <p>Acquisition of the competences to be demonstrated in the final examination (employability skills) is usually the result of many years of professional practice and takes place within the scope of education and training measures. Training measures are offered to enable candidates to prepare for the examination. The duration and contents of such training measures are geared towards the differentiated functional and management tasks.</p> <p>Translations of the certificate may be obtained from the chambers of commerce and industry (IHK).</p>

**(\*\*)Note**

"Simplified grade scale" The official grade scale is contained in the appendices of the "ordinance" specified under legal basis.